

2015 ANNUAL REPORT



ASSOCIATED CONSTRUCTION CONTRACTORS OF NEW JERSEY



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Message from the CEO

Jack Kocsis, Jr.

In 2015, we saw a real uptick in construction work in New Jersey. As a result, contractors were busier and hopefully more profitable. For the Association, the pace of activity remained constant, as we continued to work on key issues to make our members stronger and more competitive.

Our 2015 Annual Report provides you with a look back at the year's priorities and focus. We continued to work with our labor partners to explore ways to keep signatory union contractors competitive, union craftworkers skilled and educated, and multiemployer pension plans funded and solvent.

Together we identified business opportunities for members and ways to keep our state economy strong and robust. We actively pushed for a sensible, sustainable funding source for the Transportation Trust Fund – an urgent need as our aging infrastructure carries the lifeblood of our economy. We also championed and supported other legislative initiatives that would provide an overall benefit to New Jersey's construction environment.

Aside from the big picture and long-term planning, ACCNJ addressed the day-to-day issues members confront navigating state and federal regulations. We hosted programs on the Multiemployer Pension Reform Act, compliance with the Affordable Care Act, new and revised OSHA standards and much more.

But no year is ever in a vacuum. We're always looking ahead, recognizing both familiar and new challenges, and planning strategies and tactics to meet them.

I would like to take the opportunity to thank Mark Hall who served as ACCNJ Chair since the merger in July, 2013. With his support and guidance, we can point to many Association successes and accomplishments. ACCNJ is fortunate to have members who are recognized as the most reputable and successful construction firms in the state and region. With their leadership, we will continue to flourish.

As you read through the pages of this Annual Report, we hope you agree the activities and events exemplify our mission as your advocate. As always, we welcome your comments and feedback.





Labor Relations

Collective Bargaining Agreements

With our main focus on keeping union contractors competitive, ACCNJ negotiates agreements with the following unions:

Asbestos, Lead & Hazardous Waste Laborers, Local No. 78
Bricklayers & Allied Craftworkers, Local Nos. 4 & 5
Building Construction Craft Laborers of New Jersey,
Local Nos. 3 & 77
Dockbuilders, Local No. 1556
Operating Engineers, Local No. 825
Heavy & General Construction Laborers, Local No. 472 & 172
Ironworkers, Local No. 11
Ironworkers, Local No. 68
Ironworkers, Local No. 399
Ironworkers, Local No. 350
Northeast Regional Council of Carpenters
Teamsters, Local No. 331
Teamsters, Local No. 408/560
Teamsters, Local No. 469
Teamsters, Local No. 676

ACCNJ members and staff also serve in the capacity of Management Trustee on several of the various fringe benefit funds created through the Collective Bargaining Agreements.

2015 Contract Negotiations

In 2015, the Association negotiated with the following trades as their Collective Bargaining Agreements expired.

Three-year CBA with Heavy/Highway Laborers, Local Nos. 472 & 172

- Agreement expired February 28, 2015. A new three-year Agreement was reached that expires February 28, 2018.

Three-year CBA with Teamsters, Local No. 331 & Teamsters, Local No. 676

- Agreements expired April 30, 2015. Three-year Agreements were reached that expire on April 30, 2018.

Three-year CBA with Ironworkers, Local No. 11

- Agreement expired June 30, 2015. A new three-year Agreement was reached that expires June 30, 2018.

Two-year CBA with Environmental Laborers, Local No. 78

- Agreement expired on July 31, 2015. A new two-year Agreement was reached that expires July 31, 2017.

Labor Information Reference Binder Updates

Per the policy established in 2014 regarding dissemination of labor-related information, each member received periodic Updates to the Labor Information Reference Binder in 2015. A total of 23 Updates was released for the year. The Binder contains these communications:

- Wage and Fringe Benefit Schedules
- Business Agents Directory for all trades
- Contract Expiration List for all trades
- Contract Summary: Includes language from the Collective Bargaining Agreements on the most-often referred to work rules and contract provisions
- Fringe Benefit Fund Trustees & Administrators Directory

Labor Information on the Website

Updates to the Labor Information Reference Binder are all posted on the ACCNJ website, www.accnj.org, in the password-protected members-only section. In this secure section, Active Members can also find the most current versions of the Collective Bargaining Agreements, wage rates, contract summary, other labor information and all the bulletins we emailed to members during the current year and since July 2013.

Building Construction Craft Laborers Market Recovery Agreements

A pilot supplemental agreement to the standard interior demolition terms and conditions in the commercial agreement with ACCNJ and the Building Laborers was offered to signatory employers who specialize in interior demolition work. The Laborers also presented a similar agreement for the assisted living, nursing home, hotel and mid-rise mixed-use markets. The goal of the pilot program is to expand the union contractor market share in target markets and on jobs that confront non-union competition.

Operating Engineers Drug-Testing Program

The Operating Engineers contracted with Clarity Testing Services in 2015 to administer their Drug-Testing Program that includes pre-employment/union entry and random, post-accident and reasonable-cause drug testing. ACCNJ held a program in February for signatory contractors to meet with representatives from Clarity Testing Services.

Carpenters Funds Merger

Target date for merging the New Jersey Carpenters Funds and the Empire State Carpenters Funds is January 1, 2016. The Joint Merger Committee met on several occasions and addressed post-merger board composition, plan design, staff and professionals. George Laufenberg, formerly Administrative Manager of the New Jersey Carpenters Funds, will serve as Fund Director of the merged Northeast Carpenters Funds.

Labor/Management Cooperatives

With our objective to preserve, identify and expand employment opportunities for union contractors and craftworkers, ACCNJ remained active in 2015 with the following labor/management cooperatives:

- Bricklayers & Allied Craftworkers Labor Management Council of New Jersey
- Carpenter Contractor Trust of New York & New Jersey
- Engineers Labor-Employer Cooperative
- New Jersey Laborers' Employers' Cooperation & Education Trust
- Ironworkers-Management Progressive Action Cooperative Trust

ELEC Market Recovery Program

ELEC, Engineers Labor-Employer Cooperative, is the Labor-Management Cooperative of the Operating Engineers, Local 825. In January, ACCNJ hosted a meeting for signatory contractors in which ELEC staff reviewed the details of the Operating Engineers, Local 825's market recovery program. The program's intent is to increase employment opportunities by providing grant subsidies to signatory contractors, allowing them to bid more competitively against non-union contractors on targeted projects.

Multiemployer Pension Reform

The Multiemployer Pension Reform Act was passed into law in December 2014. While some key AGC of America- and ACCNJ-supported items were included in the legislation, more work needs to be done to allow pension funds to make changes to plan design that could improve funding and protect contractor liability and craftworker retirement benefits. AGC of America CEO Steve Sandherr, keynote speaker at the ACCNJ March Membership Meeting, thanked the Association for its financial assistance as AGC worked tirelessly for passage of the legislation.

Teamsters, Local No. 469 Pension Fund Amendments

In December 2014, the Pension Benefit Guaranty Corp. approved changes to the Teamsters Local No. 469 Pension Fund that will inoculate new employers from legacy employers' withdrawal liability and cap each current employer's withdrawal liability to be no greater than the amount it was on December 31, 2012, if the employer remains signatory to the Agreement. Later in 2015, the Local 469 Pension Fund Trustees indicated they would apply to the US Treasury Department for benefit suspension according to the provisions of the Multiemployer Pension Reform Act of 2014.

FASB Reporting

To assist Active Members in complying with FASB disclosures required on the footnotes of their balance sheets, we issued a bulletin listing the most current information on the various Pension Funds to which members may be party through Collective Bargaining Agreements that ACCNJ holds.

Affordable Care Act (ACA) Compliance

Beginning in 2015, employers with 50 or more full-time employees or equivalents were faced with new reporting requirements to comply with the ACA. However, employers contributing to a Multiemployer Welfare Plan may qualify for relief from the Employer Shared Responsibility (ESR) provisions of the ACA. The Association hosted a program on the complex topic with an expert presentation from representatives of ACCNJ member Susanin, Widman & Brennan, PC. ACCNJ staff followed up with a summary of the presentation, and both the summary and PowerPoint were made available to members upon request.



Government Affairs

Transportation Trust Fund

ACCNJ continued throughout the year to advocate for a state transportation funding solution. While the Association was strategically positioned to advance an industry-backed legislative proposal during the Legislature's lame-duck session in the fall of 2015, to date the funding issue has not been solved and will likely see action in 2016.

Public-Private Partnership Legislation

After many months of work to advance legislation authorizing P3s in the state's public works' arena, and approval from both houses of the Legislature, ACCNJ was ultimately disappointed to learn of Governor Christie's conditional veto of the bill in August. We believe the measure had the potential to create a wide range of construction project opportunities. Future action on this legislation will be assessed.

Casino Development Legislation

At year-end, renewed effort to expand gaming in New Jersey outside of Atlantic City resulted in a proposal to put the question before voters in the November 2016 general election. ACCNJ

supported the plan that would maximize resources for struggling Atlantic City.

Responsible Contractor Language

A challenge to Union County's "responsible contractor" ordinance, ultimately overturned, renewed discussion on the topic of uniform language statewide. Efforts to achieve this during the past several legislative sessions were vetoed by Governor Christie. ACCNJ staff will closely monitor the development of any new bill.

Contractor Licensing

Positioning the Association to take an active role in shaping this legislation, ACCNJ established a task force to explore the ramifications of a proposed construction trades licensing board bill that would require a license for several construction professions. We set in motion a series of action items to address industry concerns. To date, the bill has not advanced in the General Assembly.

Licensed Prevailing Wage Inspectors

Through ACCNJ's efforts, legislation to create a third-party licensed prevailing wage inspector program was replaced with a legislative mandate that NJ DOL must set a floor of approximately 20-25 prevailing wage inspectors on staff at all times. This initiative may see legislative action in the coming sessions.

PSE&G Gas Replacement Proposal

ACCNJ and our labor partners publicly supported PSE&G's proposed investment of \$1.6 billion over five years to modernize its gas systems, particularly in urban areas. Association staff participated in public hearings and provided testimony highlighting the need for these improvements, their potential positive economic development impact, and the high number of construction jobs that will be created through the modernization program.

Pipeline Projects

ACCNJ actively worked with representatives from our labor partners on various pipeline projects in the planning stages. During the year, the Penn East and Pilgrim pipeline projects continued to position themselves for advancement. Because of push-back from municipalities voicing environmental concerns, ACCNJ continued to educate legislators on the economic development benefits of these projects and oppose efforts seeking to stop or delay the projects' planning and delivery.

EIT Bills Signed

In August, the Governor signed into law two bills that impact New Jersey's Environmental Infrastructure Trust, appropriating funds to the Department of Environmental Protection for environmental infrastructure projects in FY2016 and authorizing EIT to expend certain sums to make loans for such projects in FY2016.

Bills Acted Upon by Governor Christie in 2015:

- Meadowlands Consolidation, signed into law, shifting all powers, assets and responsibilities of the New Jersey Meadowlands Commission to the New Jersey Sports and Exposition Authority, renamed Meadowlands Regional Commission. This law will allow the American Dream project to utilize the state's robust incentive programs and tax subsidies.
- Water Infrastructure Act, signed into law, setting criteria for local municipality responsibility when considering monetizing water distribution and rights. The law has the potential to create additional work opportunities through water infrastructure repair and system modernization, and contains important provisions such as prevailing wage requirements and responsible bidder language.
- Permit Extension Act III, signed into law, extending permits granted by state, regional, county and municipal agencies for an additional year, through December 31, 2015.
- Contractor Registration on Utility Projects, conditionally vetoed, would have applied NJ DOL's Contractor Registration to public work on utility construction.

- Buy American Bill Package, absolute-vetoed, would have required purchase of goods manufactured in the US by state agencies and state colleges, allowing for a waiver if the products are not manufactured in the US or are too costly.

Federal Issues:

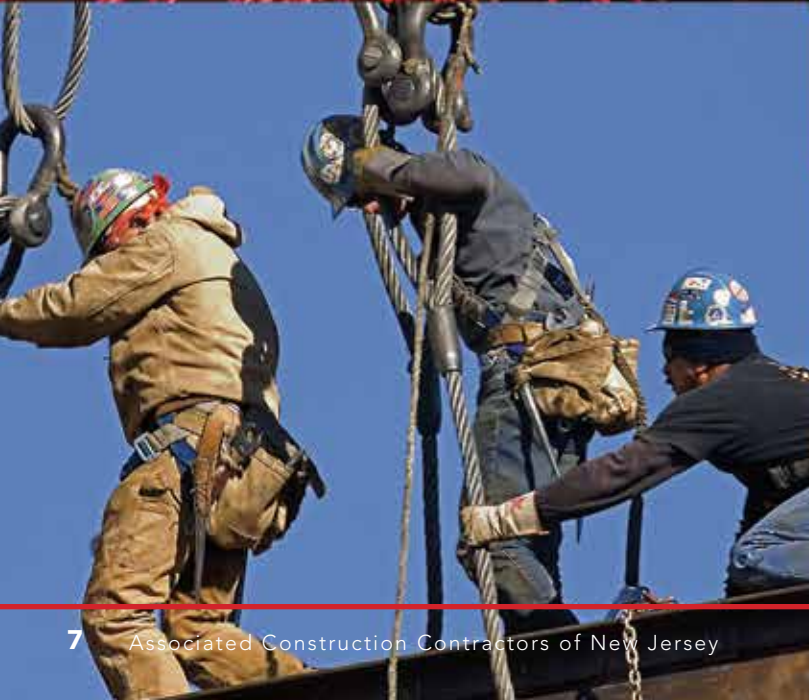
- Federal Highway Funding. After 10 years of short-term funding patches, including two in 2015, Congress passed and the President signed the "Fixing America's Surface Transportation (FAST) Act," a five-year bill that funds federal highway and transit programs at increased levels, using general fund transfers coupled with non-transportation revenue. ACCNJ kept in close contact with AGC of America and New Jersey's Congressional Delegation, advocating for long-term funding.

- Federal Procurement Reform. ACCNJ assisted AGC of America in educating potential Congressional sponsors on a bill to clean up several federal construction procurement issues. The bill was introduced in both houses and seeks to 1) prohibit the procurement of construction services through reverse auctions; 2) maintain a reasonable short list for two-step design-build procurement of three to five teams, with the first step still open to all based on qualifications; and 3) limit the single-step design-build procurement process to acquisitions below \$750,000.

- DBE Issues. ACCNJ, with our national chapter AGC of America, opposed regulatory changes to US DOT's Disadvantaged Business Enterprise program that would have required contractors to list DBE firms at the time of bid. US DOT ultimately changed the requirement in the final regulation to allow for a seven-day post-award window to list DBE firms being used on a project.

- US Coast Guard's Proposed Rulemaking on Underwater Diving Activities. ACCNJ submitted formal comments to the US Coast Guard regarding the Coast Guard's proposed amendments to regulations for commercial diving operations, which potentially impact construction activities at ports, active in-shore projects, deep-water port safety zones and planned dives from vessels that are required to have a Coast Guard certificate of inspection. Prior to submittal, we worked in conjunction with our members and labor partners, particularly the United Brotherhood of Carpenters and Joiners, to gain multiple perspectives on the probable impact of the regulations.

- Federal Hours of Service Rules. ACCNJ worked with AGC of America and a coalition of construction groups throughout 2015, advocating for relief from the Federal Motor Carrier Safety Administration's Hours of Service rules. As part of the effort, ACCNJ members contacted New Jersey Congressional representatives to further educate them on key differences in the construction industry.



Industry Issues

Standardized Bid Forms for Public Building Work

As a top legislative priority in 2016, ACCNJ will aggressively advocate for mandatory electronic bidding and standardized bid forms on all public building projects. In 2015, ACCNJ formed a Task Force to explore this process. We began meeting with various state departments and agencies and others who will work with us to achieve our goals. While we recognize this is a significant undertaking, we believe we are in a good position to effectuate change.

Diesel Emissions Reduction Initiative in NJ

ACCNJ has provided status updates on Governor Christie's 2011 Executive Order No. 60 that calls for ambient air testing of non-road diesel equipment used on NJDOT pilot projects. EO 60 was to conclude in 2014, but as of late 2015 results of the ambient air testing had not been reported to the industry. Also in 2015, the NJDEP requested industry associations to survey members seeking specific information regarding their non-road diesel equipment fleets. Following a meeting in June, ACCNJ and industry partners agreed to send a joint letter to NJDEP refusing its request for information.

agency Liaisons

- NJ Turnpike Authority. ACCNJ staff met with Rob Fischer, Chief Engineer, and John Keller, Deputy Chief Engineer, to discuss the Authority's capital program and prequalification process.
- NJDOT. Association staff met with DOT on several occasions in 2015 to review various department-related issues.
- Port Authority. ACCNJ staff met with Chief Engineer Jim Starace and his department to review changes to the Port's MWBE program and discuss ways to improve the bidding and construction process.
- SDA. ACCNJ staff and members met with CEO Charles McKenna to review the Authority's bidding processes and project portfolio.
- DCA. ACCNJ staff met with Chuck Richman, Acting Commissioner, to discuss the Department's bidding and procurement processes, including the use of electronic bidding.
- DPMC. Association staff met with Steve Sutkin, Director, to review use of the DPMC's procurement models and the use of electronic bidding.

PlanSmart NJ – Stranded Assets Proposal

ACCNJ joined a group of developers, planning officials, business representatives and academia under the direction of PlanSmartNJ to participate in a research project to identify the state's stranded assets, defined as vacant and/or underutilized office campuses and commercial centers. This 18-month project is likely to resolve with some type of legislative remedy.

School Construction Referenda

In the five referenda in 2015 in which school districts could place bonding questions for construction projects on the ballot, 24 school districts proposed \$423,700,024 in projects and voters approved approximately \$169,500,000 (40%).

Gubernatorial Candidates

As 2017 looms, ACCNJ staff began to meet with potential New Jersey gubernatorial candidates to inform and educate them about the construction industry and our organization's priorities.



Newark Bay Bridge, 2015 NJ Concrete Award, Ferreira Construction — Tutor Perini Corporation, a Joint Venture



Safety

Water rescue training, Weeks Marine, Inc.

ACCNJ Safety Awards

In 2015, the Association was pleased to recognize 39 members for their exemplary safety records, a 16% increase over the previous year. For Zero Lost Work Days, 26 members received recognition, with 13 receiving awards for Incidence Rate Below the National Average. The recipients were honored at the ACCNJ Membership Meeting on June 9, 2015, at the Hilton Garden Inn, Edison, New Jersey.

AGC of America Safety Awards

Also in 2015, 12 Association members received a Certificate of Excellence from the National AGC Safety Awards program for Zero Lost Work Days.

Safety Day

On April 22, 2015, as the country celebrated Earth Day and Administrative Professionals Day, ACCNJ was also pleased to celebrate safety on the jobsite, acknowledging those who make it a top priority. Safety Day 2015 saw 68 banners flying at locations around the state as ACCNJ members and labor partners said "thank you" to their employees and craftworkers for their hard work and dedication in securing safe jobsites throughout the year. Activities included bonus breakfasts and catered lunches that incorporated tool box talks, safety workshops and demonstrations. ACCNJ staff participated in many of the programs and was joined by the Carpenter Contractor Trust camera crew at the Bristol Myers Squibb project, highlighting the efforts of three

ACCNJ members onsite. The video from the project was posted on the ACCNJ and CCT websites, and Safety Day stories and photos were featured in the ACCNJ Industry Update published in September.

OSHA National Fall Safety Stand-Down

The annual Stand-Down to Prevent Falls in Construction became a two-week event this year, May 4-15, 2015. ACCNJ invited members to participate and distributed information, suggestions and resources for use during the stand-down.

OSHA 30-Hour Outreach Training Program

ACCNJ hosted two OSHA 30-Hour courses in 2015, in May and November, during which 22 employees of Association members received certificates of completion.

Other OSHA Alliance Activities

As the Association entered the second year of its Alliance with OSHA, it continued its commitment to educate members on safety issues. Among the activities to promote safety awareness:

- Updates on OSHA's Hazardous Communication rule, which went into effect June 1, 2015
- Updates, webinar training and a Coffee Talk program on OSHA's Confined Space rule, which was scheduled to go into effect August 3 but was delayed until October 2, 2015
- Webinar training from LIUNA on heat stress and skin cancer
- Announcements of OSHA's new job health & safety poster and training guide update

Susan Harwood Training Grant – Work Zone Safety Training Class

Selected as one of eight locations around the country, ACCNJ served as a host site on June 15 and 16, 2015, for AGC of America's Work Zone Safety Training Program, supported by an OSHA Susan Harwood Federal Grant. Instructed by Bob Emmerich of Safe-Con LLC and Jim Goss of Construction Safety Management, the content included an overview of common highway work zone injuries, OSHA standards for highway work zones, best practices, highway work zone set-up and heavy equipment and crane management.

New Jersey Work Zone Partnership & Work Zone Safety Conference

ACCNJ continued the year as an active participant in the New Jersey Work Zone Safety Partnership. On April 29, 2015, ACCNJ staff and members participated in the Work Zone Safety Conference hosted by the Partnership on the Bush Campus at Rutgers University. The conference included comprehensive panel discussions focusing on police presence in highway work zones and contractor/labor/owner communication concerns on the project. It also showcased work zone safety products and government agency tabletop displays.

NNJFS&H Training Courses

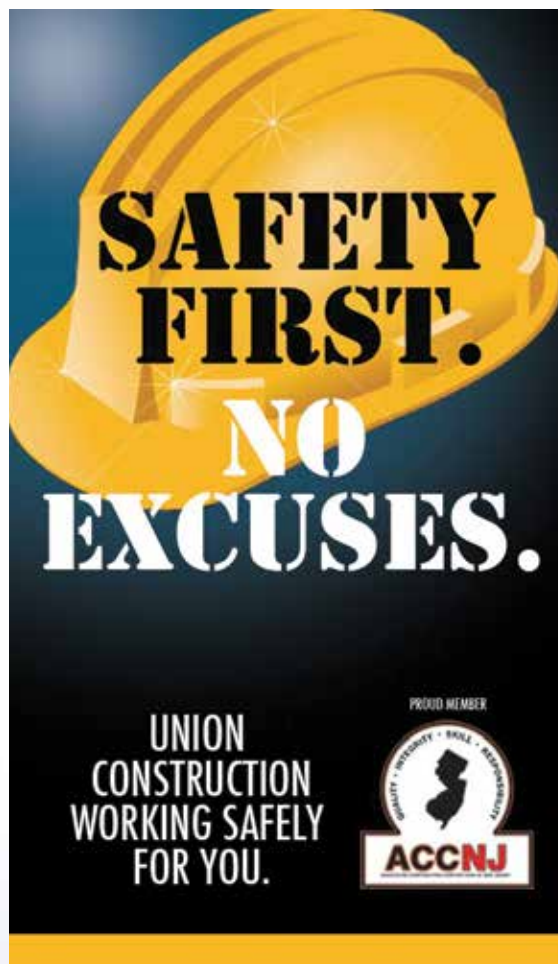
Via bulletins, the Association informed members of OSHA training courses offered by the Northern New Jersey Federal Safety & Health Council. In addition, we alerted the safety professionals in member firms of an opportunity to join the NNJFS&H Council and participate in forums to exchange ideas and information about Occupational Safety and Health.

Laborers Training Centers Site Visits

ACCNJ partnered with the Laborers International Union of North America's Construction Craft Laborers Training and Apprenticeship Fund of New Jersey and Delaware and the General Construction Laborers' SET Programs to create workshops to showcase to ACCNJ members their state-of-the-art training centers and topnotch instructors. The workshops were held in April.

Ongoing Safety Classes at Training Centers

The Association notified members each month of the safety classes offered at the training centers affiliated with the general construction trades. Members' active union employees can take the classes, which cover a wide array of safety topics, including the OSHA 30-Hour, CPR/AED/First Aid, Hazardous Waste, Hoisting & Rigging and many more.





Education & Workforce Development

Student Summer Internship Program

The Association offered a summer internship program to all Active Members in the four construction sectors ACCNJ represents: heavy, highway, utility and building. More than 140 applicants were interviewed and 62 invited to participate in a mandatory Career Fair in January. Ultimately 58 students were hired for summer employment by ACCNJ, UTCA and NJAPA member firms.

The application deadline for students to participate in the 2016 Summer Internship Program closed in October and interviews were conducted in November and December with 160 students from 12 colleges and universities in New Jersey, Pennsylvania and Delaware. Of those applicants, 72 were invited to attend the Career Fair on January 6, 2016, at the Pines Manor, Edison.

Contractors were invited to participate in the Career Fair, during which they can interview students before offering them jobs.

2015 Scholarship Opportunities

ACCNJ Scholarships. In March, information was distributed to all members announcing the 2015 ACCNJ Scholarship Foundation Program. The scholarships provide robust opportunities to assist with the higher education needs of members' children and grandchildren. Scholarships totaling \$50,000 were awarded to eight deserving students, who were honored at the ACCNJ Membership Meeting on June 9, 2015, at Hilton Gardens Inn, Edison. The scholarships awarded fell into four categories:

- ACCNJ Foundation (5 scholarships @ \$5,000 each)
- Two of the Foundation scholarships were awarded as

memorials to past officers of the Association, Benedict Torcivia, Sr., and Michael Jensen

- Donald R. Waters (1 scholarship @ \$10,000)
- John Donohoe Civil Engineering (2 scholarships totaling \$15,000)
- Recognition Stipends (6 stipends @ \$500 each)

FCINJ Scholarships. Also at the June meeting the Floor Covering Institute of New Jersey recognized two worthy individuals with scholarships. FCINJ, administered by the Association, is an industry organization of floor-covering contractors signatory to the Northeast Regional Council of Carpenters Collective Bargaining Agreement. They are INSTALL-certified professionals who employ the most highly trained craftworkers in the floor-covering industry.

Labor Partner Scholarships. ACCNJ continued to support the scholarship programs of our trade partners in 2015: the George H. Laufenberg Scholarship Fund, which offers scholarships each year to children or grandchildren of members of the Northeast Regional Council of Carpenters; the Construction Craft Laborers Training and Apprenticeship Fund of New Jersey and Delaware, which awarded seven scholarships this year, one of which was in honor of ACCNJ Chairman Mark Hall; and the Heavy/Highway Laborers, whose scholarship recognized ACCNJ Highway Division Board Member Greg Petrongolo.

Sisters in the Brotherhood

Association staff actively participated with the Northeast Regional Council of Carpenters in the UBC initiative, "Sisters in the Brotherhood," designed to support women in the Council and attract other women into a rewarding career in union carpentry. An Open House in Kenilworth on May 6, 2015, exposed community- and faith-based leaders and state agency representatives to the career opportunities and the support the Sisters offers.

IMI Masonry Days

The International Masonry Institute sponsored two Masonry Days in July at the Bordentown and Fairfield offices of the New Jersey Bricklayers & Allied Craftworkers. Structured for construction managers, signatory contractors, owners, architects and others, the program offered three workshops covering the benefits and maintenance of masonry, including the care of historic masonry. All ACCNJ members were invited to attend.

NJ Structural Masonry Coalition Webinar Series

In tandem with Masonry Days, the New Jersey Structural Masonry Coalition, made up of the Masonry Contractors of New Jersey, the New Jersey Bricklayers & Allied Craftworkers Labor Management Fund and the International Union of Bricklayers & Allied Craftworkers, presented three webinars in July and

August on using structural masonry design software and masonry code updates. Again, all ACCNJ members were invited to listen.

Veterans-Only Opportunity Fair

Representatives from ACCNJ and the Carpenter Contractor Trust attended a Veterans-Only Opportunity Fair on May 19, 2015, at the historic TWA Flight Center, hosted by JFK International Airport and presented by the Port Authority of New York and New Jersey, along with various airline industry and veterans groups.



Yajaira Torres, Northeast Regional Council of Carpenters, Local 254

BIM Training and Testing

In 2015, the Association continued to maintain our status as an authorized training and testing facility for the Building Information Modeling certification course offered by AGC of America. We scheduled four testing dates in 2015.

Workforce Development Board

ACCNJ staff continued to serve on the Middlesex County Workforce Development Board in 2015. Jill Schiff, ACCNJ Executive Director of Operations, remains as Chair through June 30, 2016.



Communications & Publications

In 2015, the Association focused our attention on the ways in which our members prefer to receive communications, using a mix of electronic media and postal service.

2014 Annual Report

The 2014 Annual Report, which captured in detail the first full year of the Association, was mailed to members in March and posted on the website, www.accnj.org.

New Jersey Construction Magazine

Continuing our plan to publish the magazine twice each year, *New Jersey Construction* was distributed by mail to members, industry partners and legislative leaders in June and December,

and was posted on the website.

Features highlighted “Workforce Development Efforts Ramp Up as Construction Rebounds from Recession” and “Top Federal Construction Issues: Waiting for 2016 Candidates to Weigh In.” The Spring 2015 issue covered a number of workforce issues, including the effort to put veterans to work in construction, keeping workers safe on the job, drug-testing and skills development. The Fall 2015 issue focused on some important celebrations in the Association’s community, including anniversary milestones of members, ACCNJ scholarship awards and the Student Summer Internship Program.

Both issues welcomed new members, promoted member news and events, keyed in on business issues that affect contractors

from legal, legislative and accounting perspectives, and carried the latest news and updates from our labor partners.

Monthly Update

Our monthly Construction Recap was renamed Monthly Update, reporting news and events of the Association and the industry during the previous month. In addition to distributing it via email and posting it on the website, we introduced a print version that is mailed to all members.

Industry Update

We produced the glossy, four-color Industry Update twice in 2015, February and September, to bring news, information and events to members in an attractive format midway between mailings of New Jersey Construction magazine.

The February issue featured Atlantic City as it struggles with economic woes, Association milestones and events, member news, safety notes and a review of industry topics, including the Transportation Trust Fund, Public-Private Partnerships and pension plan reform. In September, we highlighted Safety Day's "new twist and old favorites," recognized the 39 members who received safety awards, introduced our scholarship recipients and focused on three key legislative and labor partners. Industry Update is also posted on www.accnj.org.

Hot Topics

ACCNJ posted more than 140 Hot Topics to www.accnj.org during 2015, providing breaking news specific to the construction industry. We continued to email a weekly Hot Topics Alert to link members to the most current postings.

Labor Information Reference Binder

One of our most important resources for Active Members, 23 Labor Information Reference Binder Updates were emailed as bulletins and posted in the Active Members-only section of the website.

Bulletins

More than 100 bulletins were emailed to members and posted on the website, covering Association and industry news as it pertains to Labor, Government Affairs, Safety, Education & Workforce Development, Economics, School Construction, Communications, AGC of America and Programs & Events.

Media Releases

News releases and statements to the press were distributed via email in 2015, garnering media coverage of the Association's Safety Day, scholarship recipients, and legislative matters important to members and the industry.

Webinars

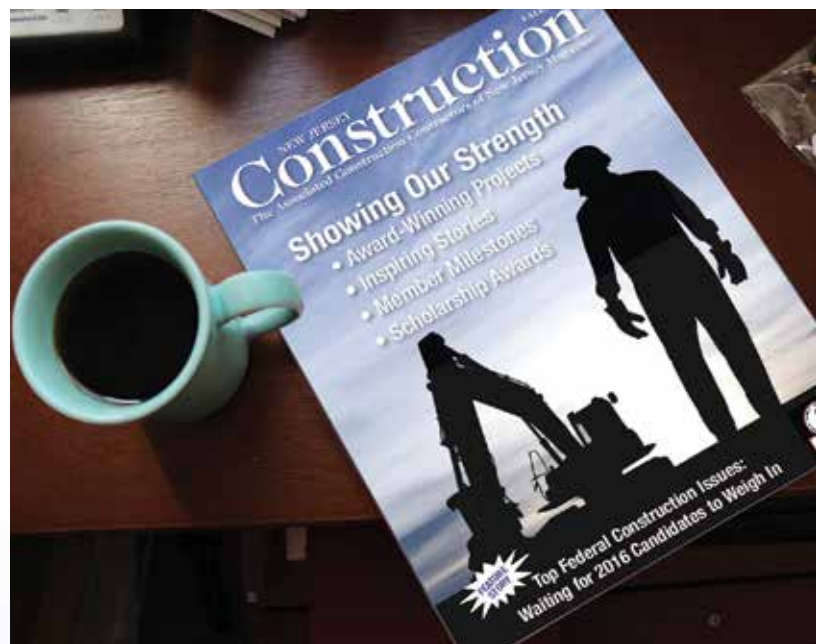
Association staff sat in on more than a dozen webinars and conference calls in 2015 to gather information shared with members on an array of topics, particularly pertaining to federal issues such as Davis-Bacon compliance, I-9 and E-Verify updates, OSHA regulations and Multiemployer Pension Reform.

ACCNJ Website

We continued to enhance the ACCNJ website as a prime resource for members, offering easily accessible information on Association labor activities, legislative initiatives, safety, education, programs and events, and communications. The password-protected members-only section houses both current and archived labor rates and Collective Bargaining Agreements. The Membership Directory links to member websites. Responding to our members' communications needs, the website design makes it user-friendly from a variety of electronic devices.

Souvenir Journal

Presented at our Gala Dinner Dance in October, the year-end Souvenir Journal was supported as usual by the generous advertising of members and industry partners, providing a major source of revenue for the programs and services of the Association and the ACCNJ PAC. This year, the commemorative journal honored Michael Capelli for his service as former Executive Secretary-Treasurer of the Northeast Regional Council of Carpenters.



Programs & Events



Bill Coffin,
Laborers Local 172

ACCNJ Winter Conference

The Association hosted the Winter Conference during the third week of January 2015 at the Paradisus Palma Real Resort and Spa in the Dominican Republic. During the five-day conference, participants enjoyed several networking events and activities and attended a business session presented by fellow members featuring relevant legal topics impacting ACCNJ members. The conference also included a Business Roundtable that encouraged interaction among all attendees while discussing market outlook for construction equipment and materials, public and private-sector projects, insurance, accounting and more. The Annual Conference is held at different locations each year and provides valuable networking and business opportunities for all who attend.

Membership Meetings

The Association hosted three membership meetings in 2015.

- March: On March 10, 2015, at the Doubletree Hotel in Eatontown, guest speaker Steven Sandherr, CEO of AGC of America, reviewed the AGC successes of the previous year, most

particularly passage of the Multiemployer Pension Reform Act. Preceding the dinner and program, Associate Members exhibited their business expertise with tabletop displays.

- June: At the ACCNJ Membership Meeting on June 9, 2015, at Hilton Garden Inn, Edison, the Association honored its eight student scholarship recipients, two Floor Covering Institute of New Jersey Scholarship recipients and 39 members who had exemplary safety records.
- December: Once again the December Membership Meeting featured a basket raffle with 23 member-donated gift baskets that raised money for the ACCNJ Scholarship Foundation. The evening, on December 8, 2015, at The Clubhouse at Galloping Hills in Kenilworth, also honored Mark Hall as outgoing Chair of the Board and included membership approval of a new slate of officers and trustees for 2016.

Management Trustee/Contributing Contractor Program

At a meeting March 31 at the Association office for contributing employers and management trustees, Jack Widman, Dan Brennan and Mark Levensood of Susanin Widman & Brennan, PC, presented an update on various Union Pension, Welfare & Annuity Funds sponsored by ACCNJ. The presenters serve as Management Fund Counsel on most of these funds. During the session, they covered the funding status of the pension plans; contributing-employer liability; the new Multiemployer Pension Reform Act of 2014; fiduciary responsibility of trustees in investing the assets of the plans; and many other topics dealing with cost controls and compliance.

AGC of America Annual Convention

Members represented the Association at AGC of America's Annual Convention March 18-20, 2015, in San Juan. The convention featured an extensive agenda of very informative programs and, as always, gave members an opportunity to gain an objective view of their business, network with industry professionals and sit in on workshops ranging from workforce development to drones in construction. Keynote speaker at the Convention was Ken Adelman, former Ambassador to the UN and US Arms Control Director under President Ronald Reagan at the end of the Cold War.

Construction Law for Construction Professionals

On April 8, 2015, ACCNJ hosted an expert legal panel of Associate Members to address issues of interest to members. George Pallas, Esq., of Cohen Seglias Pallas Greenhall & Furman presented "Best Practices to Get Paid for Performing Extra Work;" John DiBiasi, Esq., and Mike McKenna, Esq., of Lewis and McKenna advised "What To Do When OSHA Comes-A-Knockin'"; Mark Fleder, Esq., of Connell Foley reviewed "Claims Against Design Professionals by Contractors and Owners;" and Charles Kenny, Esq., of Peckar & Abramson detailed "Construction Liens: Problems and Pitfalls."

Wine v Stein

Once again, this popular event sold out, allowing 40 members and guests to enjoy an evening of “fresh-from-the-farm” epicurean fare paired with fine wines and craft beer on May 14, 2015, at 90 Acres @ Natirar in Peapack.

Fishing Trip

Sailing off on The Paramount from Bogan’s Basin in Brielle, 65 members and guests fished and partook of breakfast and lunch during the Annual ACCNJ Fishing Trip on August 13, 2015.

Golf Outing

A new location and new short course option drew 140 members and guest to the ACCNJ Annual Golf Tournament & Dinner on October 5, 2015, at Trump National Golf Club in Colts Neck.

Affordable Care Act’s Employer Reporting Program

On October 8, 2015, ACCNJ hosted a program in which representatives from ACCNJ member Susanin, Widman & Brennan, PC provided an update on the “Affordable Care Act’s Employer Shared Responsibility Reporting for Applicable Large Employers Contributing to Multiemployer Welfare Plans.” Following the program, the Association emailed copies of the presentation and a brief overview to attendees, and posted both on the website at accnj.org.

Gala Dinner Dance

ACCNJ’s Gala Dinner Dance on October 23, 2015, honored Northeast Regional Council of Carpenters former Executive Secretary-Treasurer Michael Capelli, beginning with a cocktail reception followed by the program, dinner and dancing. More than 350 Association members and guests attended.

Coffee Talks

- Confined Space Standard. Presented by Michael Corbett, OSHA Compliance Assistance Specialist for Region II, discussion focused on the contractor’s responsibility under the Confined Space Standard (29CFR 1926.1207) as well as the new standard itself, which went into effect August 3 with enforcement effective October 2, 2015.
- SDA CEO Charles McKenna. In his second ACCNJ Coffee Talk appearance, McKenna, who now has led the Schools Development Authority for two years, updated members on November 18, 2015, on the capital portfolio and emergent projects.

BCA of Atlantic County

On October 14, 2015, ACCNJ members were invited to join BCA of Atlantic County at its membership meeting to listen to guest speaker Don Guardian, Mayor of Atlantic City, as he

updated the group on current action and planned activities to fuel the city forward during this tumultuous time. The Mayor has put in countless hours working on the reorganization and revitalization of the city; this was his second appearance as guest speaker for BCA of Atlantic County.

Future Events

Plans were made during 2015 for three important events in 2016:

March 2016 Membership Meeting

Following the Board Meeting on March 15, 2016, Kevin Duncan, PhD, Senior Economist at Colorado State University, will address the membership on “The Economic, Fiscal, and Social Impacts of State Prevailing Wage Laws.”

2016 Annual Conference

Registration opened in late 2015 for the ACCNJ 2016 Conference, May 1-5, 2016, at the beautiful Ritz-Carlton, Amelia Island, Florida.

ACCNJ Fall Convention

The Association has planned a Fall Convention, scheduled for September 7 & 8, 2016, at the Ocean Place Resort & Spa, Long Branch. We will welcome Ken Gronbach, a gifted keynote speaker and nationally recognized author as well as an expert and futurist in the field of demography and generational marketing.



Membership Roster

ACTIVE

A.P. Construction, Inc.
Abatement Unlimited Inc.
AbateTech
ABC Construction Contracting Inc.
Acoustical Services, Inc.
Affiliated Environmental Services NJ Inc.
Aliano Brothers
Allan Briteway Electrical Utility Contractors Inc.
American Pile and Foundation LLC
J. Anthony Equipment Co.
Archer Steel Construction Inc.
Aspen Landscaping Contracting, Inc.
A-Tech Concrete
Atlantic Concrete Cutting, Inc.
Atlas Concrete
B & G Restoration, Inc.
Barr & Barr, Inc.
ER Barrett, Inc.
Beach Electric Company Inc.
Beaver Concrete Construction Co., Inc.
Bergen Engineering Co.
Berkowsky & Associates, Inc.
BFC Ltd.
Wm. Blanchard Co.
Bond Brothers Inc.
Brennan Industrial Contractors
Bristol Environmental Inc.
Buck Construction
Case Foundation Company
CCA Civil, Inc.
Central Jersey Wrecking & Recycling Inc.
Century 21 Construction Corp.
CJ Drilling Inc.
Coastal Steel Construction of NJ, LLC
Collavino Corp.
Commodore Construction Corp.
Complete Installation Inc.
J. Fletcher Creamer & Son, Inc.
Crisdel Group, Inc.
JR Cruz Corp.
E.E. Cruz & Company, Inc.
Dale Construction Company Inc.
DeFoe Corp.
Degmor Inc.
DePalma Contracting Inc.
Diamond Huntbach Construction Corp.
Drill Construction Co., Inc.
Driscoll Construction Co., Inc.
Dryden Diving Company Inc.
Willard Dunham Const. Co.
Durr Mechanical Construction Inc.
EDA Construction Co.
EIC Associates, Inc.
Epic Management, Inc.
Everlasting Contracting
Exterior Wall & Building Consultants
Fabi Construction, Inc.
L. Feriozzi Concrete Company
Ferreira Construction Co., Inc.
Fitzpatrick & Associates, Inc.
Force Concrete & Masonry Corp.
Forsa Construction L.L.C.
Foster Contracting, Inc.
Foundation Structures, Inc.
Fromkin Brothers, Inc.
Furino & Sons Inc.
Gardner M. Bishop, Inc.
Louis Gargiulo Co., Inc.
Albert Garlatti Const. Co.
Gilbane Building Co.
Glasgow, Inc.
Global Installation Resources
Gramercy Group Inc.
Grove Construction LLC
Hall Building Corp.
Hall Construction Co., Inc.
Henegan Construction Co., Inc.
Charles J. Hesse, Inc.
Hi Tech Data Floors, Inc.

Hunt Construction Group
Hutton Construction, L.L.C.
IEW Construction Group
Ingrassia Const. Co., Inc.
Intercounty Paving Associates, LLC
JBL Electric Inc.
Jensen Koerner Crane Service, Inc.
Jett Industries Inc.
Joseph Jingoli and Son, Inc.
JPC Group, Inc.
J-Track, LLC
JVN Restoration Inc.
Kiewit Infrastructure Co.
Kiska Construction Inc.
Lanyi & Tevald Inc.
C. LaTorre Construction LLC
John D. Lawrence, Inc.
Lend Lease, Inc.
Edward Leske Co.
Linde-Griffith Construction Co.
Linde-Griffith Construction Inc. II
LRC Development Corp.
Macedos Construction Co., Inc. of NJ
Madison Concrete Co.
Marathon Contracting Corporation
Masset Building Co.
McCloskey Mechanical Contractors Inc.
Meco Constructors, Inc. & Affiliates
Merco, Inc.
Michels Corporation
Molba Construction, Inc.
Moretrench American Corp.
T. Moriarty & Son, Inc.
C. Moschella Builders, Inc.
Joseph A. Natoli Const. Corp.
Network Construction Co., Inc.
Nicholson Construction Company
Nordic Contracting Co., Inc.
Northeast Remsco Construction, Inc.
Nurminen Construction Corp.
Oradell Construction Co., Inc.
PAL Environmental Services
Pala Construction Corp.
Philadelphia D&M
B. Pietrini & Sons
Pinnacle Environmental Corp.
Pow-R-Save Inc.
Pravco Inc.
J.R. Prisco, Inc.
Prismatic Development Corporation
Pristine Services Inc.
ProContractor Inc.
Pro Construction Specialty Corp.
Railroad Construction Company, Inc.
RCC Builders & Developers
Reicon Group, LLC
Michael Riesz & Co.
Rocket Construction Co., Inc.
M.E. Sabosik Associates
Samap U.S.A. Corp.
Fred M. Schiavone Construction, Inc.
Schiavone Construction Co., LLC
Schleifer Associates, Inc.
Schnell Contracting Services LLC
L.M. Sessler Excavating & Wrecking, Inc.
J.F. Shea Construction, Inc.
Simpson & Brown
Skanska Koch
Skanska USA Building, Inc.
South State, Inc.
Sparwick Contracting, Inc.
Stanker & Galetto, Inc.
State Line Construction Co., Inc.
Sundance Construction Co., Inc.
Taas Contracting LLC
Tarheel Enterprises Inc.
Techno Acoustics Holdings, LLC
Tilcon New Jersey
Tishman Construction Corporation of NJ
TNT Construction
Torcon, Inc.
Trevcon Construction Co., Inc.
TriState Construction Inc.
Turner Const. Co.

Tutor Perini
URS Corporation
USA Environmental Management
Vericon Construction Company LLC
Vollers
W.E.S. Works LLC
Wade Ray & Associates Construction
Walker Diving Underwater Construction LLC
Walsh Construction Company
TN Ward
Warrior Installations Group LLC
Waters & Bugbee, Inc.
Louis J. Weber & Associates, Inc.
Weeks Marine, Inc.
West Bay Construction Inc.
Wetlands, Inc.
Wyndham Construction, LLC

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J.M. Ahle Co., Inc.
Alliant Insurance Services
Allied Fire & Safety Equipment Co., Inc.
Aluma Systems
Ambassador Medical Services, Inc.
American Global LLC
Chris Anderson Roofing & Erecting Co.
Aon Risk Solutions
AVOW Communications
Baysore Recycling Corp.
Building Contractors Association of Atlantic County
Building Contractors Association of South Jersey
Binder Machinery Company
Boswell Engineering
Brent Material Company
C & H Agency
Campbell Foundry Company
Capital Steel Service, LLC
CFS Steel Company
Clarity Testing Services Inc.
CNA Insurance Company
Codeworx VCL LLC
Cohen Seglias Pallas Greenhall & Furman, PC
CohnReznick
Columbia Partners LLC Investment Management
Connell Foley LLP
Conner Strong & Buckalew
Construction Agency Professionals (CAP)
Construction Claims Group
Construction Information Systems
Construction Risk Partners, LLC
Fred A. Cook Jr., Inc.
County Concrete Corp.
CTS Cement Manufacturing, Co.
Dale Group Insurance & Bonds
DGI-Menard
Eastern Concrete Materials, Inc.
Eii, Inc.
The Construction Advisory Team at Emerald Financial
Enterprise Fleet Management
Evergreen Recycling Solutions
Excelize Software Private Limited
Floor Covering Institute of New Jersey
Florio Perrucci Steinhardt & Fader, LLC
Foley, Inc.
Andrew Frank & Co.
Frenkel & Company
Garden State Highway Products, Inc.
The General Contractors Association of NY
Glenn Insurance Inc.
Golden, Rothschild, Spagnola, Lundell, Blylan & Garbubo, PC
The Gordian Group
The Graham Company
Grassi & Co.
A.H. Harris & Sons, Inc.
Haydon Bolts, Inc.
Haztek, Inc.
Hedinger & Lawless L.L.C.
Heffernan Insurance Brokers
The Hyde Agency
Jesco, Inc.
Jovin Demo, Inc.
Kelken Construction Systems
R.S. Knapp Co.
L & A Laboratory Installations
Lafarge
Let It Grow, Inc.
Lewis & McKenna
Liberty Mutual Surety
Liberty Stone & Aggregates, LLC
Links Insurance Services, LLC
Lum, Drasco, & Positan
M&T Insurance Agency
Management Planning, Inc.
Marsh USA Inc.
Mercadien, PC
Merritt Construction Services, Inc.
Mid-Atlantic Surety, LLC
MSPC Certified Public Accountants and Advisors PC
New Jersey Alliance for Action
New Jersey Food Council
Northeast Prestressed Products, LLC
Oldcastle Precast Pipe
Peckar & Abramson, P.C.
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People's United Equipment Finance Corp.
Edward J. Post Company
Pro Safety Services LLC
ProSpec LLC
RCC Fabricators Inc.
The Reinforced Earth Company
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Re-Steel Supply Co., Inc.
Safegate Safety Solutions
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Seawolf Consultants LLC
Selco Manufacturing Corporation
Seneca Insurance Company Inc.
Service Scaffold Company
Shorelands Construction, Inc.
Skyline Steel, LLC
Smolin, Lupin & Co., P.A.
Starr Companies
Stone Industries Inc.
Susanin, Widman & Brennan, P.C.
Syrstone, Inc.
T.E.S., Inc.
Taylor Oil Company
Traffic Safety Service LLC
Travelers
True & Associates
Turner Surety and Insurance Brokerage, Inc.
ULMA Form-Works, Inc.
Unique Scaffolding Systems
United Rentals Inc
Weiser Mazars, LLP
Weldon Materials Inc
Wiss & Co.
Withum Smith & Brown, PC
Zurich Speciality Products/Surety

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Reflecting leadership through
December 31, 2015



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